

### Do Exceptional Work with NorthX with Webex

It's time to look at the new team collaboration experience we bring to you, NorthX with Webex.

### Your Al-Powered Collaboration Hub.

Empower your teams to collaborate how they like, where they like, with voice and video calling from any device, meetings from anywhere, and real-time messaging to get work done – all with one easy-to-use app.

### Simple collaboration experience to keep work moving forward.

With NorthX with Webex, you can create secure virtual workspaces for everything. Simplify day-to-day interactions with messaging and file sharing that can be enhanced with third-party app integrations for a seamless workflow.



### Simple, all-in-one solution

Advanced all-in-one app for calling, messaging, and meetings. Simplifies communication and collaboration with one supplier for easy management.



### Secure and Reliable

Collaborate securely with internal and external partners using end-to-end encryption for data protection.



### Productive and Professional

Utilize a modern collaboration app to retain employees and enhance client responsiveness for improved customer satisfaction.



### Flexible and Predictable

Our SaaS model allows for scaling users up or down as required on a per-user, per-month basis. You can also customize packages to meet the specific needs of each individual in your organization.





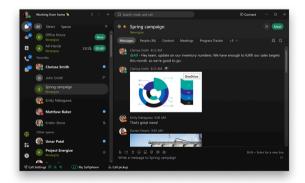
## Experience the power of unified communications with Northland.

Our Northland phone system seamlessly integrates with Webex, offering bundled collaboration licenses and eliminating the need for separate voice providers. Save time and money with a complete, all-in-one solution tailored to your business needs.

## Meetings that are interactive, insightful, and inclusive.

Drive more productive meetings with Al-powered features like automatic transcription, real-time translation, and intelligent noise cancellation. Enjoy crystal-clear audio and video for seamless communication, regardless of your location. Easily integrate Webex Meetings with your other business applications, streamlining workflows and enhancing collaboration.





### Team Messaging. Reinvented.

Connect effortlessly with colleagues and customers using advanced features for group messaging, file-sharing, whiteboarding, and more. Beyond basic messaging, our platform enables seamless internal and external collaboration on files, applications, and messages. Invite customers, vendors, and other parties to share documents and discuss topics within a centralized workspace.

# Boost meeting engagement with interactive polling.

Drive more productive meetings with real-time polling. Gather valuable insights, encourage active participation, and make data-driven decisions. Our intuitive polling features offer a fun and interactive way to enhance engagement and streamline your meetings.



## Technology Tailored To You

Customize your solution to meet your needs! Mix and match our three licensing tiers.

### Enhanced

Avaliable with or without SMS, this plan is best for smaller organizations with one location needing to move communications to the cloud.

### Webex Suite

Avaliable with or without SMS, this plan is best for midsize and enterprise organizations with multiple locations in need of expanding capabilities.

### Webex Meeting

Best for any size business looking for remote meeting capabilities.



### **Enhanced**

- Basic telephone features
- Webex app (softphone only)
- Basic Calling Features
- Call Recording
- Call Back
- Integrations (Teams, Outlook,
- Slack)



### **Webex Suite**

Includes all enhanced user features, plus:

- All enhanced features
- ✓ Al assistant
- ✓ Up to 24-hour meeting length
- ✓ Up to 1,000 meeting attendees
- √ 10 GB cloud meeting recording
- ✓ Closed captions
- ✓ Visual voicemail
- ✓ 6-way conference calling Unlimited local and domestic
- ✓ long-distance calling Transfer from one device to
- ✓ another easily
- ✓ End-to-end Encryption



### **Webex Meeting**

- Al assistant
- Secure lobby to prevent uninvited guests
- Closed captions
- Co-host privileges
- ✓ Advanced noise cancellation
- ✓ Up to 24-hour meeting length
- ✓ Up to 1,000 meeting attendees
- 10 GB cloud meeting recording

### Voice & Additional Features

### Yealink T54W Desk Phone



#### **Key Features:**

- ✓ Visual Voicemail
- ✓ Conference Management
- ✓ Bluetooth Compatibility
- ✓ Color Display
- ✓ Hot Desking

### **Yealink T33G Phone**



#### **Key Features:**

- Upgraded Color Display
- 12 Programmable Line Keys
- Soft-key Functionality
- ✓ Dual-port Gig Ethernet
- ✓ Built-in Wall Mount

### **Yealink T58W Executive Phone**



### **Key Features:**

- ✓ Color + Touch Screen Display
- Android Operating System
- Calendar Integration
- **Email Integration**
- Built-in Web Browser

### CP935W Wireless & CP965 Wired



#### **Key Features:**

- 4" 5" Capacitive Touch Screen
- ✓ Optimal HD Audio
- ✓ Smart Noise Filtering
- √ 5-10 Way Conference Calls
- Built-In Bluetooth/Wi-Fi

### Yealink W76P Cordless



#### **Key Features:**

- 2 Soft Keys
- 90 x 65 Pixels LCD Resolution
- Color Display
- ✓ Dedicated Voicemail Key

### **Yealink W79P Cordless**



#### **Key Features:**

- ✓ Ruggedized Handset
- ✓ Built-in Bluetooth
- Premium Audio Quality

### **Enhance Your Solution**

Premium Attendant Easy Attendant Call Recording

### Switches & Firewalls:

WiFi + Managed Router with Basic Firewall

4 Port POE+ | 8 Port POE+

16 Port POE+ | 24 Port POE+

